



## OUR CONSULTING OFFER

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**STS Sauter Training & Simulation SA**

Av. de la Gare 10

1003 Lausanne

Switzerland

## DESCRIPTION

STS offers consulting services to optimize project management in your company. We usually intervene on two levels:

1. Creation/improvement of procedures

STS offers to create or optimize internal project management processes and methodologies according to the more well-known project management standards (PMI, IPMA, PRINCE2, etc.). We also offer harmonization of internal processes with the aim of creating an internal project management guide.

In addition to this service, we support you in the creation or optimization of tools, such as templates, checklists and "how to do's". The goal is to standardize tools and provide project managers with quick and easy access to key information.

2. Align activities with procedures

We also work with our clients to design an approach that ensures new methods and procedures are implemented quickly and successfully. Measures to ensure implementation of new procedures may include :

- Design and develop the structure and concept of training ;
- Introduce methods of practice groups or "change angels" ;
- Set up coaching sessions for staff involved in project management and/or ensure the training of internal coaches

## METHODOLOGY

By focusing on combining skills and experience, we enhance our clients' project management success. Our expertise is based on three pillars:

- Designing and implementing new frameworks, methods and approaches.
- Optimizing and increasing the effectiveness of existing project management practices.
- Ensuring that project management practices are shared and adopted throughout the project organization through appropriate training.

We have accompanied several companies from different industries (food industry, sports, manufacturing, pharmaceutical, transportation, etc.) in their transformation process and consider the following elements as key factors for success :

- Management support ;
- A methodology well adapted to the culture, size and "business" of the client ;
- Clear messages about the new methodology/initiative;
- Stakeholder involvement ;
- Tailored training;
- Support and accompaniment of the change ;
- Holistic approach ;
- Speed ;
- Internal support measures

## APPROACH

Consulting can be done in person or virtually for individuals or groups. STS offers consulting sessions in English, French and German. Other languages can also be offered if needed.

The collaboration with the client is defined as follows:

1. Assessment of the current state
2. Definition of KPIs or future state
3. Design of processes, models and tools in project management
4. Design and delivery of training or other forms of support.