







## EDUCATIONAL INSTITUTIONS

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**STS Sauter Training & Simulation SA** is a leading Swiss expert in Project Management Training solutions, founded in 1996 in Lausanne. Our company is dedicated to providing training solutions, consulting and coaching in project management and developing innovative project management training concepts and tools. We operate globally and deliver trainings worldwide.

We offer a wide range of services and we developed 4 categories of digital learning tools:



-  SimuTrain® is a multi-media Project Management simulator used in training courses. Translated into more than 20 languages, SimuTrain® has contributed to train more than 200'000 project managers in over 50 countries.
-  Digital learning contents for different user profiles and knowledge levels. More than 250 lessons are grouped in various courses and cover the aspects of predictive and iterative project management approaches.
-  Online preparation tools (exam simulators) for certifications in project management, such as PMI®, IPMA Prince2 exams.
-  Online tests, which aim at evaluating objectively two key aspects of a project manager – knowledge and competences.

We provide training solutions to companies, partners, universities and individuals. Our training approaches are inspired by acknowledged concepts of adult learning and focus on the effective implementation and deployment of project management.

Some of the key figures are:



## GLOBAL FACULTY

### ACADEMIC INSTITUTIONS & GEOGRAPHICAL COVERAGE

We collaborate with a great number of trainers, consulting companies, and over **250 academic institutions worldwide** who deploy our digital tools in their project management training activities with great satisfaction.



## ACADEMIC INSTITUTIONS WHO TRUST STS

International and Swiss higher training institutions and universities in more than 20 countries have been using STS training tools in their courses for over 25 years. You can find a non-exhaustive list at <https://sts.ch/en/sts/references>.

## STS PRODUCTS



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Online tests, which aim at evaluating objectively two key aspects of a project manager – knowledge and competences.

## THE LECTURER HAS AN ACTIVE ROLE




**E-Learning:** Students who learn the theory in self-study at the beginning of a cursus, allow a common level of knowledge early on. And the students are accompanied by a tutor (see more: <https://sts.ch/en/products>).

Tutor: During this phase, the trainer can accompany and motivate the students, reply to their questions and correct their self-replies within the learning system. STS provides you with a free tele-coach access so that your trainers can be there for students.

E-learning licenses are valid for 1 year.

After this first phase, the trainer has time to concentrate on more practical and detailed teaching (case studies, serious games, hands-on exercises etc.).

 **SimulTrain®** is a multi-media Project Management serious game, which allows the trainees to experience – within a few hours – typical situations and challenges encountered in most projects. Each team of 3-4 participants runs, in the role of its Project Manager, a midsize project in an accelerated mode. Various situations arise during the simulation, which require fast decision-making. However, decisions must take into account all the project parameters, i.e. cost, schedule, quality, but also the human factors. SimulTrain can be played in a classroom or virtually.

The trainer has an active role, he explains the simulation to students, monitors the group sessions, intervenes as the project sponsor and does debriefing sessions. STS offers free online SimulTrain Train-the-Trainer sessions. For dates and registration links check at <https://sts.ch/en/events/products-presentation>. Afterwards trainers can request a free password to experience SimulTrain in detail, as well as a personal TrainerDesk account for managing their sessions.

One SimulTrain password is valid for one unique full simulation within 1 year.

## ACADEMIC PRICING



STS supports education and is pleased to grant a special academic rebate of 75% for state schools and state universities. This rebate is granted on the twofold condition that the students must be registered in initial (or vocational) training, for at least one year and that the budget of the school must be controlled by the state.

This rebate does not apply to any continuing (or executive) educational training. In this case, the rebate is 40%.

STS has several price lists according to geographical region and currency.

Volume rebates may apply as of 11 licences in one order.

## ORDERS



Schools and universities can place their orders by email to [office@sts.ch](mailto:office@sts.ch) and specify:

- Exact Invoice address
- If required by the institution's purchasing department, a purchase order number
- Quantity and product
- A tutor (e-learning) or TrainerDesk (SimulTrain) access for the trainer if required

STS will reply to email within 48 hours 2 Swiss working days and send:

- The licenses / access codes ordered
- The invoice payable within 30 days by bank transfer or PayPal.

## AFFILIATIONS

### PROJECT MANAGEMENT INSTITUTE PMI®

We have been recognized as PMI® Training Partner (ATP) and have been granted access to the portal on which the PMP candidates can download the training material.



PMI ATP number of STS: 2073

### INTERNATIONAL PROJECT MANAGEMENT ASSOCIATION – IPMA

We are also affiliated with the International Project Management Agency and are able to prepare certification candidates for the IPMA project management certifications (Level D to Level A). Our digital learning contents related to the IPMA certifications are registered on the [IPMA Education & Training Registration System](#) and contribute to the [Continuing Professional Development \(CPD\)](#).



## LEGAL INFORMATION

Company Name	STS Sauter Training & Simulation S.A.
Registered Office	Avenue de la Gare 10, Lausanne, Switzerland
UID/IDE	CHE-108.531.460
D&B DUNS N°	487818601
Reason	Providing services in the field of training and training tools.
Form	Registered limited company
Parent Organization	Demos Group, Paris, France