the project management training company

FACT SHEET

PARTNER NETWORK

STS Sauter Training & Simulation SA
Av. de la Gare 10
1003 Lausanne
Switzerland

part of the hemsley group

www.sts.ch
office@sts.ch
+41 21 510 11 50

STS Sauter Training & Simulation SA is a Swiss company founded in 1996, dedicated to providing trainings in project management and developing innovative project management training tools**.** We offer a wide range of services, and we developed 4 categories of digital learning tools:

Assessment tools

e-Learning

SimulTrain®

Exam simulators

- Assessment tools, which aim at evaluating objectively two key aspects of a project manager – knowledge and competences.
- Digital learning contents for different user profiles and knowledge levels. More than 250 lessons are grouped in various courses and cover the aspects of predictive and iterative project management approaches.
- SimulTrain® is a multi-media Project Management simulator used in training courses. Translated into more than 20 languages, SimulTrain® has contributed to training more than 200'000 project managers in over 50 countries.
- Online preparation tools (exam simulators) for certifications in project management, such as PMI®, IPMA, PRINCE2 exams.

We provide training solutions to companies, partners, universities, and individuals. Our training approaches are inspired by acknowledged concepts of adult learning and focus on the effective implementation and deployment of project management.

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GLOBAL OUTREACH

PARTNERSHIPS & GEOGRAPICAL COVERAGE

We have created a global network of over **200** trusted partners, consisting of project management professionals and training providers, in over **50** countries.

We collaborate with a great number of trainers, consulting, and academic institutions who deploy our digital tools in their project management training activities with great satisfaction. On our website you can find a list of our partners worldwide.

THE STS PARTNER NETWORK

STS SA offers training institutions – active in project management training – the possibility to use and resell our products all over the globe. We offer a very flexible approach of collaboration which is aligned to your particular training needs.

JOIN OUR PARTNER NETWORK

If you are interested in becoming an STS partner and in making a difference to your portfolio with our products, do not hesitate to contact us. The procedure includes a formal recognition, an introduction to the use of our products and the conclusion of a contract which states the reselling conditions.

YOUR ADVANTAGE AS PARTNER

- Having access to world-class digital learning contents, assessment tools and serious games in project management in different languages
- Good commercial conditions with no minimal purchase required to enter or maintain partnership
- Interesting Partner Price with possibility to set End-User price to your client freely and define your own margin
- Being part of a worldwide training and trainer network
- Gain in visibility on our partner page on https://www.sts.ch/en/training-institution/

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- STS offers free Train-the-Trainer sessions to introduce SimulTrain® to the trainers in regular virtual sessions. For dates and registration please refer to our website. After the session participants will receive a free password to discover SimulTrain in more detail.
- We give our partners the possibility that their trainers can accompany and motivate the students, reply to their questions and correct their self-replies within the learning system. STS provides you with a free tele-coach access so that you and your trainers can be there for the participants. It's the partner's choice to invoice or not this service.
- Access to specific Partner and Trainer Portals which provide you with specific information on our products and developments, from a commercial and pedagogical point of view.

OVERVIEW CONTRACT CONDITIONS

The partner agreement defines the geographical territory for partner's sales area, the currency and price list according to the geographical region, the volume rebate and other details. After Partner and STS have signed a partner agreement, the partner can proceed with orders.

Orders can be placed by email to office@sts.ch. STS will reply by email within 48 hours (2 Swiss workdays) and deliver the ordered licences together with the invoice. Invoices are payable within 30 days by bank transfer (preferred payment method) or by credit card through PayPal. STS reserves the right to charge administrative fees in case of repeatedly late payment.

AFFILIATIONS

PROJECT MANAGEMENT INSTITUTE PMI®

We have been recognized as PMI® Training Partner (ATP) and have been granted access to the portal on which the PMP candidates can download the training material. PMI ATP number of STS: 2073

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INTERNATIONAL PROJECT MANAGEMENT ASSOCIATION – IPMA

We are also affiliated with the International Project Management Agency and are able to prepare certification candidates for the IPMA project management certifications (Level D to Level A). Our digital learning contents related to the IPMA certifications are registered on the IPMA Education & Training Registration System and contribute to the Continuing Professional Development (CPD).

GREEN PROJECT MANAGEMENT

Since 2023 we are a Green Project Management **Accredited Training Partner (ATP)** and we are proudly aligned with the UN Charter for The Global Goals for Sustainable Development.

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